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| **Definitions:** |
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| Equal: Goods or services that meet or exceed the quality, performance, and use of the brand and model specified in bid documents. |
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| Alternate: Goods or services that deviate with respect to features, performance or use from the brand and model specified in bid documents. |
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| FOB Destination: WSU accepts legal title of goods at point of delivery. Vendor determines mode of freight and accepts responsibility for payment of freight charges. Vendor accepts responsibility for processing freight claims. |
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| Lead Time: Period of time between when vendor receives the order and the University receives the goods. |