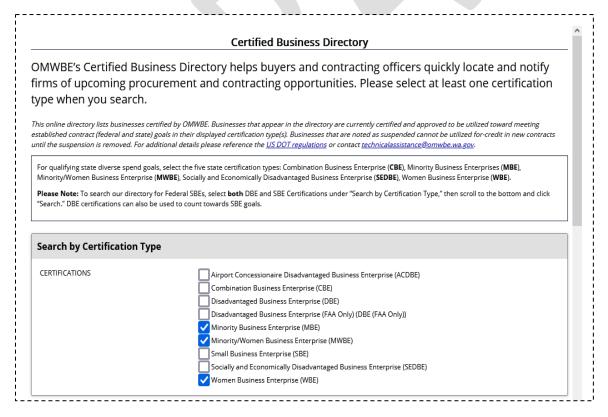
## Supplier Diversity Effort – Staff Guide

This resource describes how to find Washington-certified Minority-owned business enterprises (MBEs) and Washington-certified Women-owned business enterprises WBEs to solicit for informal quotes.

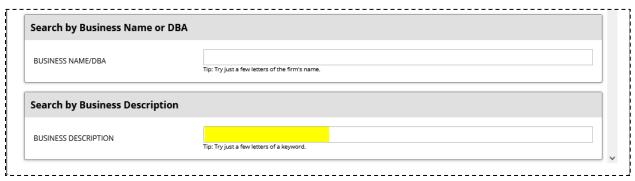
Go to: <a href="https://omwbe.diversitycompliance.com/">https://omwbe.diversitycompliance.com/</a> No log in is required. Select search button.



## Build the filters for your search:

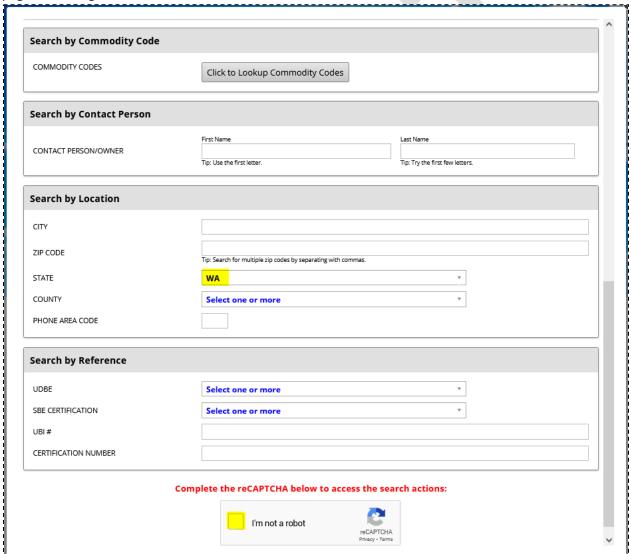


Scroll down and continue.



Start with one or two keywords in Business Description. You may need to revise this parameter of the search a few times. For the example data on next page, I enter media buying in this field.

Skip to Search by Location filter and select WA. It may be necessary to broaden the search if no results are produced. The Search by Commodity Code is an option but sometimes will not produce optimal results. This is demonstrated in pages following.



Verify you are not a robot. Then check the number of results your search produced.

- <u>If no results</u>, edit parameters: add states and/or change the keyword search until you get a managable number (<50 might be considered managable) of results to download and filter in Excel. Filter the column headed Capability.
- <u>If the search produces more than 50 hits</u>, you may want to edit search parameters to reduce the number of records before downloading. Or you could download and then filter out cities in western WA.
- Once the search produces a number of resultd you are comfortable with, download to Excel. Then, put a data filter
  on the header row and filter with keywords on the Capability column. On the basis of filtering in Excel, select one
  WBE and one MBE to contact with an invitation to quote. Copy their rows of data to a worksheet or document for
  reference later.

Example Business Description = media buying is shown below. I have hidden many columns of the download file, to focus on the Capability and Commodity Codes columns.

A known certified WBE in Spokane did not come up in this search. To follow up I did a name search on that firm to determine why. Reason: "media buying" was not listed in their Capability field, but was found in their Commodity Code field.

	Certific			·····	
Company	ation			Certification	
Name	Type	Capability	UBI#	Number	Commodity Codes
CK Graphic	WBE	Advertising agency, marketing management consulting, and graphic	6.03E+08	W2F002722	511120 - Periodical Publishers (changed in 2022 codeset to
Design, LLC.		design firm. Services include marketing campaigns, media buying,		0	513120); 541430 - Art services, commercial; 541430 - Graphic
Design, LLC.		brand research, design, and development. Webpage design and social			design services; 541511 - WEB (i.e., internet) page design services,
		media management services. Logos, identity design and graphic design for print and digital distribution for use in magazines, newsletters,			custom; 541613 - Marketing consulting services; 541810 - Advertising agencies; 541850 - Outdoor display advertising
		annual reports, brochures, direct-mail postcards, trade show booths,			services (deactivated in 2022 codeset); 541860 - Direct mail
		banners, flyers, product packaging, signage, promotional products and			advertising services; 541870 - Electronic marketing services
		swag.			(deactivated in 2022 codeset)
Double Z	WBE	Advertising Media Buying and Planning including digital marketing	6.05E+08	W2F002781	541810 - Advertising agencies; 541810 - Digital advertising
Media		such as paid search, paid social ads, Programmatic video and display,		5	agencies
iviedia		native ads and more and traditional marketing such as billboards,			
8 4 - 11 - 1 - 11 to	WBE	television, radio, print and transit advertising. Buying and selling mulitimedia advertising. Market research, media	6.03E+08	W2F002203	541830 - Media buying agencies
Mediability,	WDE	planning, media negotiations, media buying, managing performance,	0.032+08	6	341030 - Miedia Duying agencies
Inc.		coordinating creative/interactive services, and social media			
		management.			
PRR, Inc.	WBE	Full-Service advertising, promotion and communications firm, serving	6E+08	W2F000845	512110 - Motion picture and video production; 541511 - WEB
		transportation, environment, health, and infrastructure sectors.		4	(i.e., internet) page design services, custom; 541611 - General
		Providing marketing services, physical distribution consulting, media			management consulting services; 541613 - Marketing consulting
		relations, public relations, video production, script development, digital marketing, social media, sponsorship, media buying, placing			services; 541614 - Physical distribution consulting services; 541620 - Environmental consulting services; 541720 - Social
		ads, strategic planning, public affairs, community outreach, market			science research and development services; 541810 - Advertising
		research, community impact assessments, environmental justice			agencies; 541820 - Public relations agencies; 541830 - Media
		research and consulting services, event and meeting planning, public			buying agencies; 541910 - Marketing research services; 561920 -
		meeting and information fair facilitation, website design and			Event and meeting planning services; 711320 - Fair promoters
	MIDE	development.	C 025.00	14/25002520	without facilities
Schramm	WBE	A madly eccentric marketing consulting service. Services include; Marketing Strategy, Branding, Graphic Design, Website Design, Events,	6.03E+08	W2F002629	541430 - Graphic design services; 541613 - Marketing consulting services; 541820 - Public relations consulting services
Marketing,		Public Relations, Social Media, Budget Planning, and Media Buying.;;		o .	Services, 341020 - Public relations consulting services
LLC		BUSINESS INSIGHT; We'll scout out your business, audience, and			
LLC		competition with fresh eyes. Consider us primed to comb website and			
		social media analytics or connect with your employees and clients any			
		way possible. We know from experience what makes a smash in the			
		marketplace, but also that no one knows your business better than			
		you. We dig deep and mix up a bold strategic alchemical cocktail that			
		quenches your business needs and fires up your fondest regulars.;; CREATIVITY; Our creative team of designers, developers, writers, and			
		strategist ensures every creation is a work of art that has our stamp of			
		originality. Expect everything from inventive storytelling to eccentric			
		guerrilla marketing. It's all in our wheelhouse.; ; MEASUREMENT OF			
		SUCCESS; Not to get too intense, but, we believe solid measurement is			
		the core of all client success. Show us your mountain of clicks, calls,			
Thinking Co-	MBE	hits, registrations, sales, donations, likes—we'll make sense of it all. Graphic design of brochures, books, logos, posters, newspaper and	6.03E+08	M4M002148	541430 - Graphic design services
Thinking Cap		magazine ads, television ads, website design and programming, web	5.052100	9	o 12 100 Stapine design services
Communicatio		ads, marketing plans, and media buying.			
ns & Design					
Inc.					

In the below example, NAICS code 722320 Caterers was used with parameters to

- Match any codes with same number code
- Include any lower level codes of those selected

The same search on NAICS 722320 without these parameters selected will result in only one find.

